



IT Cost Reduction:

- *Infrastructure Consolidation*
- *Technology Replacement*
- *Software License Reduction*
- *Leveraging Purchasing Power*
- *Outsourcing Services*
- *Storage Area Networks*
- *And More...*

"We knew GSS expertise and follow through would ensure a successful implementation."

IT Cost Reduction

Many companies are looking for ways to reduce operational overhead and IT support costs. After deploying systems and solutions in response to changing business needs and competitive pressures, companies often have multiple systems performing the same function and infrastructure duplication across business units or departments. When companies grow through mergers or acquisitions these problems are compounded.

Companies that have experienced organic infrastructure growth are looking for ways to control and reduce costs. IT decisions have always been driven by return on investment, and ROI is the result of the GSS IT Cost Reduction Service.

IT cost reduction often involves infrastructure consolidation, technology replacement, reducing software license and support requirements, revising purchasing policies, outsourcing, centralizing server workloads and storage, as well as many other factors.

GSS has been providing technology strategy and IT architecture services to customers around the world since 1994. The GSS IT Cost Reduction Service is a "cost cutting shortcut" that gives IT management valuable new cost reduction strategies designed with immediate results in mind.

Technology/Cost Analysis

The first step in IT cost reduction is performing a technology/cost analysis. This process involves a review of:

- Organizational Structure
- Business Requirements
- Existing Infrastructure
- Growth Trends and Factors
- Operational Overhead
- IT Resources
- IT Expenses
- IT Strategy and Future Plans

These factors and the dependencies between them are often complex, and sometimes problematic. GSS brings years of business and IT experience to bear when working with customers to

examine each of these areas and to create a "roadmap" for cost reduction: the GSS IT Cost Reduction Analysis Report.

The technology/cost analysis process helps identify inefficiencies and expenses that can be solved through technological and methodological changes. The benefits add up on the bottom line.

Customers are the best benchmark of GSS services. GSS has helped some of the largest companies in the world, as well as vertical industry leaders in complex and challenging situations. Time and again GSS has helped customers plot a course to success.

Global System Services

ADDRESS:

**650 Castro Street
Suite 120,
Number 268
Mountain View,
California 94041,
U.S.A.**

PHONE:

+1 (408) 243-5659

FAX:

+1 (408) 243-5718

E-MAIL:

info@gssnet.com

For more
information
visit:

www.gssnet.com



Roadmap to Success

Success means establishing and maintaining service levels while reducing technology cost, complexity, and operational overhead. At the same time, technology strategy, growth trends, capacity, and competitive business factors have to be considered.

GSS helps customers navigate the issues and priorities necessary to realize lower IT costs. Projects like server consolidation, functional standardization, and migration of

multiple systems to more efficient configurations can result in short and near term ROI and overall cost savings.

GSS helps customers develop the business cases technology plans they need in order to successfully reduce overall IT expenditures, without impacting users or compromising service levels.

Experience the Value

Most companies can benefit by getting outside help when looking at cost reduction issues. IT staff and departmental or business unit managers may not be completely impartial when cost reductions or control of IT resources are being discussed.

GSS not only provides technical understanding and business savvy but also helps in negotiations that bring about the best overall result with the agreement of major stakeholders.

Over the years GSS has proven its value by helping customers successfully meet the most demanding IT challenges.

GSS has relationships with major vendors that involve training and certification of GSS staff, but the certification that GSS points out is customer loyalty. GSS is successful because GSS customers are successful.

About GSS

Established in 1994, GSS is a leading IT consulting firm focusing on technology strategy and IT architecture services.

GSS is a Qualified Lotus Business Partner, a Certified Microsoft Solution Provider, an iPlanet Partner, and a member of the Electronic Messaging Association (EMA) with certified experts on staff.

GSS provides an integrated suite of consulting services, including technology strategy, system architecture and design, capacity planning, and

related development and implementation services.

GSS customers include Fortune 500 corporations, U.S. government entities, service providers, and software vendors.

